Catholic Healthcare West Medical Foundation
Dominican Medical Foundation
Sequoia Medical Group

Executive Director
Santa Cruz, CA

The Executive Director will work with CHWMF and physician leaders to establish and implement the strategic vision for the growth of a multi-specialty medical group across the breadth of the Dominican & Sequoia communities. Working collaboratively with the Service Area Leader and physicians, this person will improve quality and access to care, manage the financial performance and resource management of the affiliate organization and implements bridge plans that positively impact negative variances to the budget.

The successful candidate must have the ability to direct multiple, complex projects and conceptualize, articulate and implement an operational strategy to realize high quality, safe, cost effective health care delivery in an extremely challenging environment, including practice acquisitions.

i. Principle Accountabilities

1. Leadership: Directs and oversees multiple healthcare assets and demonstrates a solid understanding of different service lines and delivery models within the market. Plans and recommends to the Operations Committee new ventures to include practice acquisitions or recruitment of physicians from out of the immediate region, while maintaining strategic relationships with external partners and physicians.

2. Contract Negotiation and Relationships: Working with the CHW Medical Foundation Executive Director develops and coordinates effective regional contractual agreements and arrangements in support of CHWMF Santa Cruz & Redwood City, and maintains business relationship with the local IPA.

3. Vision/Direction/Strategic Planning: Works with Service Area Leader to establish a physician recruitment plan that benefits the needs of the community and supports the Mission, Vision and Values of the hospital and medical group.
4. Financial Management: Ensures cost effective use of resources by monitoring budget performance of each accounting unit.

5. Service/Quality/Compliance/Regulatory: Ensures compliance with regulations and governing rules of CHW, CHWMF and contracted payers to include State and Federal payers

ii. Qualifications

Education: Graduate from an accredited college or university with a Master’s degree in Business Administration (MBA), Master's in Healthcare Administration (MHA) or related Master’s degree, is required.

Experience: Progressive, documented accomplishments in increasingly complex managerial roles and experiences earned in medical group management within a large, diverse and complex healthcare environment, preferable an Integrated Delivery System. Breadth of experiences encompassing knowledge of acute care operations to demonstrate understanding of the impact of ambulatory services in comparison to acute care based services and the interaction associated as part of an Integrated Delivery System. Strong interpersonal skills and exceptional project management experience is required. Exceptional team leadership, contract negotiation and organizational skills are required.

To apply to this position, please go to www.chwcareers.com, and search for Job # 81328.