

CAREER OPPORTUNITY
QHR

JOB TITLE: *Chief Executive Officer*

LOCATION: *Opelousas General Health System*
Opelousas, LA

ABOUT US

Quorum Health Resources (“QHR”), a subsidiary of Community Health Systems, has provided consulting, management and education resources to hospitals and health systems for three decades. QHR is the market leader in hospital management, with nearly 150 current multi-year clients in 38 states across the U.S. As a consulting resource, QHR is the seventh largest healthcare management consulting firm in the U.S., and the QHR Learning Institute reaches more than 10,000 healthcare professionals each year. QHR’s expertise extends to all types of health care facilities — large urban hospitals, non-profit hospitals, university teaching centers, sole community providers, rural facilities and suburban hospitals. Our corporate headquarters is located in Brentwood, TN. For more information, go to www.qhr.com.

ABOUT THE FACILITY

Opelousas (population 24,000) is located in southern Louisiana approximately 20 miles north of Lafayette on I-49. Service area = 110,000. Governed by a 9 member Board, Opelousas General Health System has 245 beds and an ADC of 130. The hospital also has 20 sub-acute beds, three cath labs, a large OB and surgery program. There are over 130 active physicians on staff with another 80 physicians in a consulting/courtesy capacity. Net patient revenues = \$115 million with A/R days = 44 (net) and bad debt = 5.2%. Hospital enjoys a strong balance sheet with \$32.6M in long-term debt and \$25M in cash or cash equivalent resources.

Opelousas General Health System is a full service general acute care facility that offers a full range of diagnostic services as well as a Diagnostic Outpatient JV with 40 doctors, Sleep Diagnostic Center JV and a Home Health JV. As the result of a recent acquisition, Opelousas General Health System also has a second campus on the south side of Opelousas which houses an inpatient psychiatric service line, a rehab area, and an LTAC.

A \$35 million hospital-wide renovation was recently completed and there is the possibility of a 20 bed Short Stay Hospital venture near the Imaging Center. Opelousas General recently announced a clinical affiliation with nearby Lafayette General Medical Center to focus on Cardiac and Neurosciences with both hospitals working cooperatively to provide “best practice” medical care and other potential synergies as they prepare for ACOs or other integrated delivery models.

The hospital website is www.opelousasgeneral.com

ABOUT THE COMMUNITY

Opelousas, population 24,000, is the Parish seat of St. Landry Parish (population of 85,000). Several antebellum homes are located in the immediate area. Opelousas is home to an 18-hole golf course, plus other outdoor activities are available year round. The economy is agriculture based with light industry. The parish offers both public and private school options. Opelousas is 50 miles west of Baton Rouge and 2 hours from New Orleans and the inter-coastal waterway along the Gulf of Mexico. Opelousas is in the center of the Acadiana region of Louisiana with its rich cultural and historic heritage. The greater Opelousas/Lafayette area is one of the top

locations to live in Louisiana with fine restaurants, shopping, education, the arts, and outdoor activity.

Additional information on the Opelousas community may be found at www.cityofopelousas.com.

ABOUT THE OPPORTUNITY

The Chief Executive Officer is responsible for all day-to-day operations of the Hospital. This position is accountable for planning, organizing, and directing the hospital to ensure that quality patient care is provided and that the financial integrity of the hospital is maintained. The CEO ensures compliance with applicable laws and regulations as well as all policies and procedures set forth by the Governing Board and Medical Staff, and those required by Medicare Survey Standards.

The CEO is responsible for creating an environment and culture that enables the hospital to fulfill its mission by meeting or exceeding its goals, conveying the hospital mission to all staff, holding staff accountable for their performance, motivating staff to improve performance and being responsible for the measurement, assessment and continuous improvement of the hospital's performance. Furthermore, CEO should be well versed in strategies and actions that prepare the hospital for future success to include IT Meaningful Use, EMR functions, uses, and problems as they impact physicians, ICD-10 preparation, RAC audits, and integrated delivery system models.

POSITION REQUIREMENTS

Education and Experience

- MHA or MBA
- 8-10 years progressive experience in hospital operations as hospital CEO.
- Strong physician relations and demonstrated success in development of hospital/physician joint ventures, partnerships, or other collaborative activities.

BENEFITS AND COMPENSATION

- Salary is commensurate with experience.
- To attract and retain the best professionals, we offer a comprehensive and competitive benefits package that includes medical, dental, vision, 401(k), employee assistance program, and much more.

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