

## HBE Names Bill Schneider (MHA 2008) a Senior Vice President, Hospital Sales



ST. Louis (October, 2009) – Bill Schneider has been named a Senior Vice President, Hospital Sales for HBE Corporation, the leading design–builder of health care facilities across the U.S. In this position, Schneider will be responsible for continuing the sales growth of HBE’s design and construction services for hospital and healthcare systems in the North Central region.

Bill is a recognized leader in the sales and business development arena, with more than 12 years experience making significant revenue contributions for companies large and small. He has held leading sales positions for companies such as XIOLINK, LLC, Unibased Systems Architecture, Inc., Initiate Systems, Sequoia Software Corporation and Datex Ohmeda. Prior to joining HBE, Bill held the position of Business Development Specialist at XIOLINK, LLC located in St. Louis, MO. He received a Masters of Health Administration and a Bachelor of Science in Business Administration from University of Missouri, Columbia.

Bill is married with three daughters. He and his family currently reside in Kirkwood, MO.